This report summarizes nonresident visitors to Montana during quarter(s) 1,3,4, 2020.

These travelers spent at least one night in the following counties: Ravalli. This sample size of 20 survey respondents, which equates to 2.3% of all nonresident visitors, represents a total of 206,113 people.

Sites Visited on Trip

- 31% Yellowstone National Park
- 26% Bob Marshall Wilderness
- 24% Glacier National Park
- 23% Hot springs
- 14% Clark Canyon Reservoir
- 14% Other Montana State Parks
- 9% Missouri River Breaks Nat'l Monument
- 9% Flathead Lake State Parks
- 9% National Bison Range
- 5% Missouri Headwaters State Park
 - -- Ft. Peck Interpertive Center & Museum
 - -- C.M. Russell National Wildlife Refuge
 - -- Fort Peck Lake
 - -- Lewis & Clark Interpretive Ctr, Great Falls
 - -- Ghost towns
 - -- Rocky Mountain Elk Foundation
 - -- Lolo Pass Interpretive Center
 - -- Pompey's Pillar
 - -- Little Bighorn Battlefield
 - -- CM Russell Museum, Great Falls
 - -- Lewis & Clark Caverns State Park
 - -- MT Historical Museum, Helena
 - -- Virginia/Nevada City
 - -- Museum of the Rockies, Bozeman
 - -- Bighorn Canyon Nat'l Recreation Area
 - -- Grizzly & Wolf Discovery Center, West Yellowstone
 - -- Big Hole Battlefield

Group Characteristics

- 3% of groups with all first time visitors
- 97% of groups with all repeat visitors
 - -- of groups with mixed first time and repeat visitors
- 6% Flew on a portion of their trip
- 10% Own a 2nd property in MT
- 3% Hired an outfitter
- 94% Plan to return within 2 years

| Reasons for Trip | | | | |
|-------------------|--------------------------------------|-------------|--|--|
| primary reason | | all reasons | | |
| 49% | Vacation/recreation/pleasure | 73% | | |
| 33% | Visit friends/relatives/family event | 61% | | |
| 16% | Business/convention/meeting | 16% | | |
| 1% | Other | 15% | | |
| | Just passing through | 6% | | |
| | Shopping | 20% | | |

Activities

- 59% Scenic driving
- 46% Car / RV camping
- 36% Fishing / fly fishing
- 32% Day hiking
- 29% Wildlife watching
- 26% River rafting / floating
- 23% Visit farmers market
- 22% Nature photography
- 22% Backpacking
- 19% OHV / ATV
- 19% Visit local brewery
- 16% Visiting Indian reservations
- 16% Visiting Lewis & Clark sites
- 15% Recreational shopping
- 12% Skiing / snowboarding
- 11% Golfing
- 11% Visiting other historical sites
- 7% Visiting museums
- 7% Attend wedding
- 7% Visit local distillery
- 7% Bicycling
- 7% Horseback riding
- 4% Rockhounding
- 4% Road / tour bicycling
- 3% Sporting event
- -- Cross-country skiing
- -- Snowshoeing
- -- Dinosaur attraction
- -- Motorcyle touring
- -- Rock climbing
- -- Attending performing arts
- -- Mountain biking
- -- Geocaching
- -- Motorboating
- -- Birding
- -- Hunting
- -- Viewing art exhibits
- -- Canoeing / kayaking
- -- Attending festivals or events
- -- Snowmobiling

Travel Mode to Enter MT

- 83% Auto/Truck
- 13% RV/Trailer
- 5% Air
 - -- Train
 - -- Motorcycle
 - -- Bus
- -- Other

Average Length of Stay in MT 9.89 nights Of Nights Spent in MT

- 69% of nights spent in Glacier Country
- 20% of nights spent in Southwest Montana Region
- 6% of nights spent in Southeast Montana Region
- 2% of nights spent in Yellowstone Country
- 2% of nights spent in Central Montana Region
- 1% of nights spent in Missouri River Country

Percent of Nights Spent in Each Lodging Type

- 46% Home/condo/cabin of friend/relative
- 19% Hotel/motel
- 17% Public land camping
- 8% Private campground
- 5% Rented entire cabin/home
- 3% Other
- 1% Guest ranch
- 1% Resort/condominium
- <1% Bed & Breakfast
 - -- Vehicle in parking area
 - -- My second home/condo/cabin
 - -- Rented room in home

Montana Entry Points

- 22% Sula
- 18% West Yellowstone
- 14% Fairview
- 13% Lodge Grass
- 12% Sidney
- 11% Superior
- 5% Missoula Air
- 3% Wibaux/Beach
- 3% Painted Rocks

| | If on Vacation, Attracted to Montana for | |
|---------------------------|--|-----------------|
| Primary Attraction | | All Attractions |
| 25% | Rivers | 46% |
| 23% | Family / friends | 41% |
| 14% | Hunting | 14% |
| 14% | Ski / Snowboard | 14% |
| 9% | Camping | 14% |
| 7% | Mountains / forests | 80% |
| 4% | Yellowstone National Park | 9% |
| 4% | Special events | 8% |
| | A Montana State Park | |
| | Fish | 51% |
| | Glacier National Park | 19% |
| | Hiking | 38% |
| | Lakes | 20% |
| | Lewis & Clark history | 22% |
| | Native American history & culture | 8% |
| | Northern great plains / Badlands | |
| | Open space / uncrowded areas | 51% |
| | Other Montana history & culture | 8% |
| | Resort / guest ranch | 9% |
| | Snowmobile | |
| | Wildlife | 19% |

| Satisfaction with Aspects of Montana | | | | | | | | |
|--|----------------------|--------------|-----------------------|--------------------|-----------|-------------------|-----|------|
| | Very dissatisfied | Dissatisfied | Somewhat dissatisfied | Somewhat satisfied | Satisfied | Very satisfied | N/A | Mean |
| Highway rest areas | | | 1% | | 40% | 44% | 15% | 5.38 |
| Availability of recycling bins | 3% | 2% | 4% | 23% | 42% | 1% | 26% | 4.14 |
| Availability of travel information | | | | | 47% | 16% | 38% | 5.36 |
| Amount of historical roadside information | | | | | 38% | 27% | 36% | 5.47 |
| Access to public lands | | | | 2% | 31% | 59% | 7% | 5.41 |
| Amount of open space | | | | | 21% | 74% | 5% | 5.67 |
| Wildlife viewing opportunities | | | | 3% | 8% | 58% | 31% | 5.67 |
| Stewardship of the land | | 3% | 2% | 5% | 27% | 45% | 18% | 4.87 |
| A feeling of being welcomed | | | | | 13% | 86% | 1% | 5.74 |
| Main streets reflecting local culture/heritage | | 3% | | 20% | 34% | 36% | 8% | 4.83 |
| Restaurants with local products | | - | 3% | 20% | 36% | 36% | 6% | 4.89 |
| Availability of local arts and crafts | | | 3% | 9% | 44% | 36% | 9% | 5.06 |

Residency

- 20% North Dakota
- 18% Arkansas
- 16% Colorado
- 11% Idaho
- 10% California
- 10% Washington
- 8% Wisconsin
- 3% Florida
- 3% Oregon
- 2% Massachusetts

Age Groups Represented

- 21% 0-5 years
- 5% 6-10 years
- 2% 11-17 years
 - -- 18-24 years
- 23% 25-34 years
- 7% 35-44 years
- 29% 45-54 years
- 40% 55-64 years
- 21% 65-74 years
- 1% 75 and over

Respondent Age

- 28 81 Age range
 - 58 Average age
 - 61 Median age

Respondent Gender

- 78% Male
- 22% Female
- 3% First time visitor

Household Income

- 12% Less than \$50,000
- 17% \$50,000 to less than \$75,000
- 51% \$75,000 to less than \$100,000
- 10% \$100,000 to less than \$150,000
- 9% \$150,000 to less than \$200,000
- 3% \$200,000 or greater

Travel Group Type 15% Self 33% Couple 29% Immediate Family -- Family & Friends 20% Friends 2 Business Associates -- Extended Family

-- Organized Group or Club

| | Average Group Size: 2.47 | |
|-----|--------------------------|--|
| | Travel Group Size | |
| 15% | 1 traveler | |
| 47% | 2 travelers | |
| 28% | 3 travelers | |
| 3% | 4 travelers | |
| 6% | 5 travelers | |
| | 6 travelers | |
| 2% | 7 travelers | |
| | 8 travelers | |
| | 9 travelers | |
| | 10 travelers | |
| | more than 10 | |
| | | |

| | Info Sources Used for Trip Planning | |
|----------------|--|-------------|
| Most Useful | | All Used |
| 38% | Info. from friend/relative living in MT | 33% |
| 8% | Magazine/newspaper articles | 14% |
| 8% | Info. from previous visitor(s) to MT | 21% |
| 4% | Social media (i.e. Facebook) | 5% |
| 4% | Other | 18% |
| | "Made in Montana" website | |
| | Automobile club (i.e. AAA) | 9% |
| | Called a MT visitor info. line/center | |
| | Consumer online reviews (i.e. TripAdvisor) | |
| | Guide book (i.e. Frommer's Lonely Planet) | 9% |
| | Info. from private businesses | 11% |
| | Info. from special events | |
| | MT community travel guide(s) | |
| | Magazine/newspaper article online | |
| | Mobile apps | |
| | Montana advertising campaign | |
| | National Park brochure/book/website | |
| | Official MT guidebook magazine | |
| | Official MT website (VisitMT.com) | 18% |
| | Online Video | |
| | Online travel agent (e.g., Travelocity) | |
| | Other travel websites | |
| | Professional online travel reviews | |
| | Regional MT travel guide(s) | |
| | Search Engine (i.e. Google) | 45% |
| | State Park brochure/website | 3% |
| | Used no sources | 34% |

| | Sources Used During Trip | |
|----------------|---|-------------|
| Most Useful | | All Used |
| 27% | Info. from friend/relative living in MT | 36% |
| 18% | Search engine (e.g., Google) | 49% |
| 4% | Used No Sources | 20% |
| 3% | Other | 2% |
| | "Made in Montana" website | |
| | Billboards | 3% |
| | Brochure information rack | 3% |
| | Consumer online reviews (i.e. TripAdvisor) | |
| | Guide book (i.e. Frommer's Lonely Planet) | |
| | Info. from private business (e.g., resort/motel/attraction) | 2% |
| | MT community travel guide(s) | 6% |
| - | Map applications (i.e. GoogleMaps) | 62% |
| | Mobile apps | 16% |
| - | Motel/restaurant/gas station employee | |
| | National Park brochure/book/website | 6% |
| | Official MT guidebook magazine | |
| | Official MT website (VisitMT.com) | |
| | Official highway information signs | 5% |
| | Regional MT travel guide(s) | |
| | Social media (i.e. Facebook) | 2% |
| | State Park brochure/website | 3% |
| | Visitor information center staff | |