



Report: Trade Show Contacts

Created By: Aerionna Skrutvold
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End Date: 12/31/2023
Category: All Categories
Contact Tags: 2023 NTA Shreveport

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|---------------------|----------------------------|----------------|--|
| Contact Name | Susan Yuan | Address | 3828 Twelve Oaks Ave Baton Rouge, LA 70820 UNITED STATES |
| Title | | | |
| Account | A Joy Tour LLC | Phone | 225.939.2146 |
| Note Title | 2023 NTA Shreveport | Email | ajoytour@gmail.com |

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| Date | Regarding |
| 12/07/2023 | Met with Susan Yuan at NTA 2023 in Shreveport, LA. She is interested in strengthening her relationship with our DMO in the hope to bring a tour through. She was unfamiliar with Western Montana so I gave a general overview. She now works with FIT International (Chinese) Travelers, who are young and active. Right now she is not sending anyone to our region. Talked about how her FIT clients are bilingual but do prefer to have escorted transportation through the region, which led to a discussion on how one city as a hub might work best. She wanted to know where the European travelers were coming, which I meant was Glacier National Park before dispersing through the region. Talked about Clydesdale Outpost, Bitterroot Backpack, River City Brews, Swan Mountain Llama Trek, Backpackers Ferry, Iron Shield Creative, Sun Tours. I will send her information on city tours, Western Pleasure Tours and the fall active group itinerary. No follow up is needed from partners right now. |

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| Contact Name | Bryon Steinwand | Address | 35 Renault Cres St. Albert, AB 00000 CANADA |
| Title | | | |
| Account | Promotion Tours | Phone | 587.991.1599 |
| Note Title | 2023 NTA Shreveport | Email | bryon.s@promotiontours.ca |

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| Date | Regarding |
| 12/07/2023 | Booth was empty, emailed to ask if he didn't attend. Offered to hop on a Zoom call to update on what's new in Western Montana. |

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|---------------------|---------------------------------|----------------|---------------------------|
| Contact Name | Ericka Ferguson | Address | 2661 Riva Rd, Suite 621 |
| Title | | | Annapolis, MD 21401 |
| | | | UNITED STATES |
| Account | Women Traveling Together | Phone | 443.458.5634 |
| Note Title | 2023 NTA Shreveport | Email | ericka@womentraveling.com |

Date 12/07/2023 **Regarding** Met with Ericka at 2023 NTA Shreveport, LA. She was new to the company (had been there a year) and was not familiar with what they were currently running in our area, but said the region sounds amazing. Still working with smaller active groups. We discussed hub in Missoula or Whitefish, staying at Clydesdale Outpost or in the Bitterroot Valley. I will send her our fall active group itinerary, the Yellowstone to GNP itinerary, GNP and Canadian Rockies Itinerary, and information on Clydesdale Outpost and Swan Mountain Llama Trekking. No follow up is needed from partners right now.

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|---------------------|------------------------------|----------------|-----------------------|
| Contact Name | Claudia Yost | Address | PO Box 69 |
| Title | | | Sunland, CA 91041 |
| | | | UNITED STATES |
| Account | Friendly Excursions Inc. | Phone | 818.353.7726 |
| Note Title | 2023 NTA Shreveport | Email | friendlyexc@yahoo.com |

Date 12/07/2023 **Regarding** Met with Claudia at 2023 NTA Shreveport, LA. Their group came to Western Montana in 2019 but hasn't come again. She mostly wanted to talk about what's new, so we discussed Montana Horsecworks, Clydesdale Outpost, Purple Mountain Lavender, Far West, Missoula Butterfly House, Montana Museum of Art and Culture. No follow up is needed from partners right now.

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|---------------------|------------------------------|----------------|----------------------------------|
| Contact Name | Pamela Craig | Address | Lisle, IL 60532 |
| Title | | | UNITED STATES |
| Account | Mayflower Tours, Inc. | Phone | 630.435.8218 |
| Note Title | 2023 NTA Shreveport | Email | pam@mayflowercruisesandtours.com |

Date 12/07/2023 **Regarding** Met with Pamela at 2023 NTA Shreveport, LA. She was unfamiliar with Western Montana, although the company brought a group here in 2021. She said the company is looking for new tour itineraries so I gave her an overview of the region then we discussed what is new in Western Montana. Talked about Montana Horsecworks, Clydesdale Outpost, The Hat Edit, Missoula Butterfly House, Montana Museum of Art and Culture. Will send her a few itineraries including the Glacier National Park to Yellowstone National Park itinerary, and the Glacier National Park/Canadians Rocky itinerary. Also requested information on group friendly restaurants. No follow up is needed from partners right now.

Contact Name [June Anderson](#) **Address** 1320 N Route 59, Ste 170
Title Naperville, IL 60563
UNITED STATES
Account Legacy Tour & Travel **Phone**
Note Title 2023 NTA Shreveport **Email** junea@legacytravelgroup.com

Date **Regarding**
12/07/2023 Met with June at 2023 NTA Shreveport, LA. She has not yet brought a group to Western Montana, in part because her seniors are not willing to fly. She has tried a 12 day Midwest to Washington State tour where they drove one way then flew home and it did not go well. Talked about the possibility of doing a Dakotas, to Wyoming, Yellowstone National Park to Glacier National Park trip, although it would be long. She is mostly just gathering information to become familiar with the area. Now follow up is needed from partners right now.

Contact Name [Suzanne Brown](#) **Address**
Title Washburn, MO 65772
UNITED STATES
Account Making Memories Tours **Phone** 888.845.9582 (8888459582)
Note Title 2023 NTA Shreveport **Email** suzanne@makingmemoriestours.com

Date **Regarding**
12/07/2023 Met with Suzanne at 2023 NTA Shreveport, LA. The 2023 tour was excellent. She ran a group though, and Glacier Peaks left them in the lobby for 2 hours, even though she called ahead to make sure they had everything ready. Going to connect her with Dawn for lodging in Kalispell, they are using a receptive for 2024 but would like to build their own relationships for 2025. Didn't get the opportunity to talk about what's new so I will send that information to her. Talked about rerouting tour from Butte/Helena/ East Glacier National Park to Butte/Missoula/Glacier due to overnight issues on East Side. I will follow up with what's new, and send the Butte to Glacier National Park Hidden Gems Itinerary. Partners who are interested in working with Suzanne can follow up.

Contact Name [Roland Neave](#) **Address** 250 Lansdowne Street
Title President & Owner Kamloops, BC V2C 1X7
CANADA
Account Wells Gray Tours, Ltd **Phone** 250.374.0831
Note Title 2023 NTA Shreveport **Email** roland@wellsgraytours.com

Date **Regarding**
12/07/2023 Met with Roland at 2023 NTA Shreveport, LA. He is looking for receptive tour operator information, so I will send him Rocky Mountain Holiday and Wester Pleasure Tours for their Glacier National Park/Canadian Rockies tour. He wanted to know hidden gem destinations so we talked about Polson, the Red Lion Inn and Finely Point Grill. Also discussed Purple Mountain Lavender, Smokejumper Center being open again, and the new Montana Museum of Art and Culture. He would like the Glacier National Park/Idaho itineraries, and a list of full service hotels in Missoula. I will also send him the recent Amtrak blog, knowing that his groups enjoy train travel. Partners who are interested in working with Roland should follow up.

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| Contact Name | Amanda Ako | Address | Rochester, MN 55901-2476 |
| Title | | | UNITED STATES |
| Account | Ed Ventures, Inc. | Phone | |
| Note Title | 2023 NTA Shreveport | Email | amanda@ed-ventures.com |

Date 12/07/2023 **Regarding** Met with Amanda at 2023 NTA Shreveport, LA. They are members of TAP Alliance and have usually sold into Western Leisure's GNP tour but are now using Southwest Adventure Tours. They have a Glacier National Park tour on the horizon. But Amanda wanted to talk about Glacier National Park as a winter destination. She has a group of ice skaters who do a winter trip every year. We talked about Whitefish Mountain Resort, snowshoeing in Glacier in the winter, and holiday events. I will send information, no follow up is needed from partners right now.

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|---------------------|------------------------------|----------------|--------------------------------|
| Contact Name | Mark Hoffman | Address | 9812 Old Winery Place, Suite 1 |
| Title | Owner | | Sacramento, CA 95827 |
| | | | UNITED STATES |
| Account | Sports Leisure Vacations | Phone | 916.361.2051 |
| Note Title | 2023 NTA Shreveport | Email | markslt@aol.com |

Date 12/20/2023 **Regarding** Met with Mark at 2023 NTA Shreveport, LA. He had just recently met with Debbie at Go West. Mark is the owner, and he personally wants to bring a tour to Glacier National Park in the summer/shoulder season although members of his team are pushing back on it. He asked for me to send some generic itineraries to get an idea of what they could do. Also talked about dude ranches and Clydesdale Outpost. And Amtrak train itinerary. No follow up is needed from partners right now.

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|---------------------|-------------------------------|----------------|-----------------------|
| Contact Name | Kayla Forshey | Address | 2819 Murdoch Avenue |
| Title | | | Parkersburg, WV 26101 |
| | | | UNITED STATES |
| Account | U.S. Tours | Phone | |
| Note Title | 2023 NTA Shreveport | Email | kayla@ustours.biz |

Date 12/20/2023 **Regarding** Met with Kayla at 2023 NTA Shreveport. U.S. Tours bring about 10 groups through during the summer. Their biggest challenge is that luggage handling is still a priority for them due to seniors being their main customers, and it's difficult to get in Western Montana. We discussed what is new, The Hat Edit, The Montana Museum of Art and Culture, The National Museum of Forest Service History, The Butterfly House and Insectarium, and Backpackers Ferry. Partners who are interested in working with U.S. Tours should follow up.

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|---------------------|--------------------------------|----------------|-------------------------------------|
| Contact Name | Jennifer Court | Address | 2211 Dickens Rd Ste 204 |
| Title | Tour Engineer | | Richmond, VA 23230 UNITED STATES |
| Account | NationsClassroom LLC | Phone | 502.417.8256 |
| Note Title | 2023 NTA Shreveport | Email | jcourt@nationsclassroom.com |

Date **Regarding**
12/20/2023 Met with Jennifer at 2023 NTA Shreveport. Nations Classroom has ran tours through Glacier National Park in the winter, and in the summer. Their tours are going really well. We discussed what is new, Montana Horseworks, Clydesdale Outpost, The Hat Edit, Missoula Butterfly House, Camp Kapapa, Backpackers Ferry, Montana Museum of Art and Culture, and the Montana Owl Institute. Partners who are interested in working with Nations Classroom should follow up.

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| Contact Name | Caleb Lawson | Address | 343 S. Kirkwood Rd STE 210 |
| Title | | | Saint Louis, MO 63122 UNITED STATES |
| Account | Sunrise Tours | Phone | 314.394.3081 |
| Note Title | 2023 NTA Shreveport | Email | caleb@travelsunrise.com |

Date **Regarding**
12/20/2023 Met with Caleb at 2023 NTA Shreveport. Sunrise Tours is still running tours through the region, that are going well. They are on the lookout for new things to incorporate. This year they changed up their schedule and have an extra day in Whitefish/Kalispell. Talked about Purple Mountain Lavender, Far West Boat Tour, Conrad Mansion or Hockaday in Kalispell, Montana Horseworks or Clydesdale Outfitters. Caleb wanted recommendations for senior friendly rafting/fly fishing, as well as restaurant locations and what's new in Missoula. Partners who are interested in working with Sunrise Tours should follow up.

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| Contact Name | Marco Jahn | Address | |
| Title | | | / UNITED STATES |
| Account | Gate 1 Travel | Phone | 215.572.7676 |
| Note Title | 2023 NTA Shreveport | Email | marco.jahn@gate1travel.com |

Date **Regarding**
12/20/2023 Met with Marco at 2023 NTA Shreveport. Gat 1 Travel specialized in escorted tours, small groups, Family and FIT customized packages. They are looking for more cultural experiences, and specifically for things on the east side of Glacier National Park. Talked about contacting Maria from Indigikitchen for a food tasting at Chewing Black Bones campground, and reaching out to someone to discuss the Bison Restoration project. Also discussed Montana Horseworks, City Tours (specifically Unseen Missoula), and the Butte to Glacier National Park itinerary. Their customers are looking for experiences, like a student group tour would be, but not active. Partners who are interested in working with Marco should follow up.

Contact Name [Mete Gurel](#) **Address**
Title Alexandria, VA 22301
UNITED STATES
Account TRIPOTOUR LLC. **Phone** 202.643.7080
Note Title 2023 NTA Shreveport **Email** mete@tripotour.com

Date **Regarding**
12/20/2023 Met with Mete at 2023 NTA Shreveport. TRIPOTOUR works with FIT and Corporate Incentive. They do lots in Yellowstone National Park. Talked about 4 and 5 star accommodations, will send recent blog on the topics. Also interested in the Ranch at Rock Creek, Paws Up, and Triple Creek. Discussed the CSKT Bison Range and Red Bus. No follow up is needed from partners right now.

Contact Name [Kenneth Saunders](#) **Address**
Title Goochland, VA 23063
UNITED STATES
Account Marquis Discoveries **Phone** 434.906.6895
Note Title 2023 NTA Shreveport **Email** solutions@marquisdiscoveries.com

Date **Regarding**
12/20/2023 Met with Kenneth at 2023 NTA Shreveport. Marquis Discoveries works with FIT, corporate, student, seniors, and "all" groups. Kenneth wants to make Montana happen. Gave an overview of the region and will send itineraries and information over. No follow up is needed from partners right now.

Contact Name [Lauren Ecke-Fye](#) **Address**
Title Elm Grove, WI 53122
UNITED STATES
Account Country Travel Discoveries LLC **Phone**
Note Title 2023 NTA Shreveport **Email** lauren.ecke@countrytraveldiscoveries.com

Date **Regarding**
12/21/2023 Met with Lauren at 2023 NTA Shreveport. Country Travel Discoveries currently runs tours through Glacier National Park/Waterton National Park and into Canada. She requested I send our Canadian Rockies itinerary for her to review. We also discussed Indigikitchen, MT Horseworks, Clydesdale Outpost, Missoula Smokejumper Center, UM Planetarium, National Museum of Forest Service History, and Ninepipes Museum. Partners who are interested in working with Country Travel Discoveries should follow up.

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| Contact Name | Sarah Bennett | Address | 20011 Hill Grove Court Porter, TX 77365 UNITED STATES |
| Title | | | |
| Account | Prelude Tours, LLC | Phone | 281.667.1057 |
| Note Title | 2023 NTA Shreveport | Email | sarah@preludetours.com |

Date **Regarding**

12/21/2023 Met with Sarah at 2023 NTA Shreveport. They currently run a Yellowstone to Teton national park tour. Talked about incorporating Glacier into that, will send our Yellowstone to Glacier national park itinerary and GNP/Canadian Rockies itinerary because they are doing a tour to Banff in 2025. Interested in receptive tour guides, will send information for Wester Pleasure Tours and Rocky Mountain Holiday. No follow up is needed from partners right now.

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| Contact Name | Laney Lovell | Address | St. Louis, MO 63122 UNITED STATES |
| Title | | | |
| Account | Sunrise Tours | Phone | 262.923.8124 |
| Note Title | 2023 NTA Shreveport | Email | laney.lovell@countrytraveldiscoveries.com |

Date **Regarding**

12/21/2023 Met with Laney at 2023 NTA Shreveport. Laney was very interested in American Indian cultural experiences. We talked about Travelers Rest, Holt Heritage Museum, UM Planetarium, Ninepipes Museum, Camp Kapapa, Indigikitchen, CSKT Bison Range. I will send the Butte to GNP and the Tribal Nations itinerary. No follow up is needed from partners right now.

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| Contact Name | Cherie Romero | Address | Albuquerque, NM 87110 UNITED STATES |
| Title | | | |
| Account | Sun Tours Ltd. | Phone | 505.582.2354 |
| Note Title | 2023 NTA Shreveport | Email | ctucker@suntoursus.com |

Date **Regarding**

12/27/2023 Met with Cherie at 2023 NTA Shreveport. They will be doing a Glacier National Park/Canadian Rockies tour in 2025. Send our itinerary for them to review. They did run a tour through Glacier in July 2023 that went well. Send MT Horsecworks information, Maria and Indigikitchen, Clydesdale, Far West, Purple Mountain Lavender, and Bigfork. Partners who are interested in working with Cherie should follow up.

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| Contact Name | Karen Achtenhagen | Address | San Diego, CA 92020 |
| Title | | | UNITED STATES |
| Account | Premier World Discovery | Phone | 858.481.8188 (102) |
| Note Title | 2023 NTA Shreveport | Email | karen@afctours.com |

Date 12/27/2023 **Regarding** Met with Karen at 2023 NTA Shreveport. She works for AFC, which Premier World Discovery owns. AFC does retail, and the companies operate each others itineraries. They have a mystery tour once a month, including in winter. Talked about our winter itinerary, and holiday tours, will send information. We also discussed the Butte to GNP itinerary, the Smokejumper Center, Holt Heritage Museum, Travelers Rest State Park, The Hat Edit, and Ninepipes Museum of American Indian History. No follow up is needed from partners right now.

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|---------------------|----------------------------|----------------|----------------------------|
| Contact Name | Beth White | Address | Valley Park, MO 63088 |
| Title | | | UNITED STATES |
| Account | Directions Tours | Phone | 314.577.0077 |
| Note Title | 2023 NTA Shreveport | Email | ewhite@directionstours.com |

Date 12/27/2023 **Regarding** Met with Beth at 2023 NTA Shreveport. Directions Tours runs senior groups, and tries to be on the road 200 days a year. Beth was unfamiliar with the region, so I gave her an overview. Talked about the Yellowstone TV show, and activities down the Bitterroot. Asked to send the Glacier National Park/Canadian Rockies itinerary, because they already run a Canada tour. Also wants me to send the Boise, GNP itinerary so she could incorporate the Bitterroot Valley. No follow up is needed from partners right now.

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|---------------------|----------------------------------|----------------|------------------------------|
| Contact Name | Bonnie Rosenberg | Address | Tucson, AZ 85701 |
| Title | | | UNITED STATES |
| Account | Pleasurebent Tours | Phone | 520.325.8839 |
| Note Title | 2023 NTA Shreveport | Email | bonnie@pleasurebenttours.com |

Date 12/27/2023 **Regarding** Met with Bonnie at 2023 NTA Shreveport. Pleasurebent Tours works with seniors, in groups of 30-35, with soft adventure. Bonnie and Erika own both Pleasurebent Tours and Sun Tours and share info/busses/itineraries. They did run a tour through Glacier National Park in 2023 and plan to come back. Requested the Glacier National Park/Canadian Rockies itinerary. Also was interested in step-on guide or charter services, will send Western Pleasure Tours and Rocky Mountain Holiday information. Partners who are interested in working with Bonnie should follow up.

Contact Name [Sasha Nakoryakov](#) **Address** Eau Claire, WI 54702
Title UNITED STATES
Account Holiday Vacations **Phone**
Note Title 2023 NTA Shreveport **Email** SNakoryakov@holidayvacations.com

Date **Regarding**
12/27/2023 Met with Sasha at 2023 NTA Shreveport. They run tours through Glacier each year which are pretty well finalized. The only thing they are currently struggling with is a good East Side of Glacier National Park lunch option. They have done Serrano's but they will only work with the group sometimes, they did Johnson's of St. Mary's but said the restaurant forgot their group was coming, they did the Rising Sun option through the Reds but that didn't go well either. She also requested I send new Missoula information. Partners who are interested in working with Holiday Vacations should follow up.

Contact Name [Laurie Lincoln](#) **Address** 4010 Watson Plaza Drive, Suite 139
Title Lakewood, CA 90712
UNITED STATES
Account Main Street Experiences **Phone** 310.212.0791
Note Title 2023 NTA Shreveport **Email** laurie@mainstreettours.com

Date **Regarding**
12/27/2023 Met Laurie at 2023 NTA Shreveport. She sells for Mayflower but is looking at Glacier National Park for her own business, Main Street Tours. She now focuses on working with seniors. Asked to "send all itineraries" so I will send her our tour operator page. Talked about the Butterfly House, Smokejumper Center, Montana Museum of Art and Culture, Conrad Mansion, Hockaday Museum, Glacier Park Boat Company, Red Buses, Ninepipes Museum. No follow up is needed from partners right now.

Contact Name [Dixon Singleton](#) **Address** PO Box 14512
Title President Savannah, GA 31416-1512
UNITED STATES
Account There and Back Again Adventures **Phone** 912.233.3836
Note Title 2023 NTA Shreveport **Email** dixon@thereandbackagain.com

Date **Regarding**
12/27/2023 Met with Dixon at 2023 NTA Shreveport. We did not have a meeting scheduled, but he asked me if I would stop by his booth. He wants to bring groups to Montana, they work with a variety of travelers from seniors to student, active and not. Wants me to send him the Yellowstone to Glacier itinerary and the Glacier/Canadian Rockies tour. Interested in the Yellowstone TV series blog, and information for The Hat Edit. No follow up is needed from partners right now.
