



## Report: Trade Show Contacts

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Category: All Categories

Contact Tags: 2023 Small & Boutique Meetings - Tucson AZ

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<b>Contact Name</b>	<a href="#">Kelley Millar</a>	<b>Address</b>	2351 Vintage Dr. Colorado Springs, CO 80920 UNITED STATES
<b>Title</b>			
<b>Account</b>	Flock Events, LLC	<b>Phone</b>	513.560.8769
<b>Note Title</b>	2023 S&B Meeting - Tucson	<b>Email</b>	kelley@flockeventsllc.com

<b>Date</b>	<b>Regarding</b>
11/17/2023	Met with Kelley at Small & Boutique Meetings 2023 in Tucson. Also met with Kelly at DW22 Tucson. She has a new company Flock Events. They are a full service meeting planner service out of Colorado Springs. She said she's ashamed to say she has never been to Montana before. She focuses on small retreats mainly for woman. She is looking for unique lodging options that have a real experience to them. We talked about the luxury guest ranches and she thinks that would be too expensive for her group. So the geodomes, lodges, treehouses sounded super exciting to her. Will send more information.

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<b>Contact Name</b>	<a href="#">Jeff Berger</a>	<b>Address</b>	2020 Calamos Ct Naperville, IL 60563 UNITED STATES
<b>Title</b>	President & CEO		
<b>Account</b>	Conference Planning Resources, LTD	<b>Phone</b>	630.799.1584
<b>Note Title</b>	2023 S&B Meetings - Tucson	<b>Email</b>	jeffberger@conferenceplanningresources.com

<b>Date</b>	<b>Regarding</b>
11/17/2023	Met Jeff at Small & Boutique Meetings 2023 in Tucson. We did not have a meeting appointment, but chatted at breakfast one morning. He was familiar with Big Sky and we discussed opportunities in Western Montana.

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**Contact Name** [Natalie Sanderson](#) **Address** 14143 Denver West Parkway  
**Title** Arvada, CO 80401  
UNITED STATES  
**Account** M-E Engineers, Inc. **Phone** 303.467.7499  
**Note Title** 2023 S&B Meetings - Tucson **Email** natalie.sanderson@me-engineers.com

**Date** **Regarding**  
12/07/2023 Meet with Natalie at S&B Meeting in Tucson 2023. She has not been to Montana before, however this was one of the best meetings. She is planning a fishing trip for senior executives. 10 to 12 ppl both men and women. They are experienced and love to have wading time, but might like a days float as well. I will follow up with suggestions.

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**Contact Name** [Laurie Smith](#) **Address**  
**Title** Conference & Event Planner  
UNITED STATES  
**Account** ConferencePROS at the University of Oklahoma **Phone** 405.325.0751  
**Note Title** 2023 S&B Meetings - Tucson **Email** lasmith@ou.edu

**Date** **Regarding**  
12/07/2023 Met with Laurie at S&B23 in Tucson. She works for the U of Oklahoma, and plans native American meetings. She has never been to Montana before, but did apply to attend one of our FAMs. She thinks Montana would be a great meeting destination for their needs. The meetings are 200 - 250 ppl end of September or early November. The last two year were in New Orleans and San Diego. I will send information. She also has a conference that is Higher Education about how to keep kids in school. I will dig into that one more too. She is not the final decision maker, but weighs in.

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**Contact Name** [Emiko Beck](#) **Address** 6348 Coopers Green Court  
**Title** Manager, Global Accounts  
Orlando, FL 32819  
UNITED STATES  
**Account** HelmsBriscoe **Phone** 407-793-0469  
**Note Title** 2023 S&B Meetings - Tucson **Email** ebeck@helmsbriscoe.com

**Date** **Regarding**  
12/07/2023 I met with Emiko at S&B23 in Tucson. She has sourced Montana before but has never been. Her husband rides motorcycles and can only image how great the riding is in Montana. She is attending the Meetings Today Live event in Boise and is hoping to add on some site visits. I will reach out to see if we can get her to Western Montana during that trip. She did not have anything for me at the time, but wanted updates on anything new or upcoming. I will follow up.

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**Contact Name** [Jennifer Hinton](#) **Address** 9990 Park Meadows Drive  
**Title** Events Manager Lone Tree, CO 80124  
UNITED STATES  
**Account** Canvas Credit Union **Phone** 720.839.1561  
**Note Title** 2023 S&B Meetings - Tucson **Email** jenniferh@canvas.org

**Date** **Regarding**  
12/08/2023 Met with Jennifer at the S&B23 in Tucson. She went to school at Montana Tech and loves Montana. She is currently in Colorado which she loves as well. She is looking to place strategic executive events, leadership retreats with 20 ppl. It's board executives and spouses. She wants more information on our guest ranches and 4 star properties. I will follow up with Jennifer.

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**Contact Name** [Anca Platon Trifan](#) **Address** PO Box 63  
**Title** Meridian, ID 83680  
UNITED STATES  
**Account** Tree-fan Events **Phone** 208.985.8620  
**Note Title** 2023 S&B Meetings - Tucson **Email** info@treefanevents.com

**Date** **Regarding**  
12/08/2023 Met with Anca at S&B23 in Tucson. She is from Boise and knows Montana well. She has backcountry hiked in GNP. She is attending the conference to familiarize herself with destinations for her small group events that specialize in mental/physical/fitness. She loved that I knew what forest bathing was. I will send her information and our unique wellness places blog and follow up.

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**Contact Name** [Joelle Ward](#) **Address**  
**Title** Global Account Executive ,  
UNITED STATES  
**Account** ConferenceDirect **Phone** 703.999.8928  
**Note Title** 2023 S&B Meetings - Tucson **Email** joelle.ward@conferencedirect.com

**Date** **Regarding**  
12/08/2023 Met with Joelle at S&B23 Tucson. She is from Huntsville. I mentioned meeting at IMEX and she said she hadn't been in years. She isn't familiar with Montana. She had been to Brush Creek Ranch in WY and wanted information our luxury guest ranches. I will follow up.

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**Contact Name** [Phil Gutt](#) **Address** 3900 E. Timrod Street  
**Title** ED Tucson, AZ 85711  
UNITED STATES  
**Account** Superior Associations, Inc. **Phone**  
**Note Title** 2023 S&B Meetings - Tucson **Email** philgutt@kttkealumni.org

**Date** **Regarding**

12/08/2023 Met with Phil at S&B23 Tucson. He told me one of his favorite places is Whitefish Montana. He is sourcing for a group that meets domestically. It's a social group of roughly 25 couples or 60 ppl, need 32 rooms on peak, 3-night pattern, Thurs - Sunday, in Sept, Oct or Nov. They are big on food/drink, love ATV/Fishing, Hot air ballooning, and shooting. Have met in San Diego, Tucson, and San Antonio, next opportunity is 2025. I asked about a guest ranch and he said they paid \$210 for rooms in SA. So probably not... I will follow up on ideas and places.

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<b>Contact Name</b>	<a href="#">Julia Chovanec</a>	<b>Address</b>	2425 S. 57th Court
<b>Title</b>	Event Manager		Chicago, IL 60804 UNITED STATES
<b>Account</b>	Point B	<b>Phone</b>	312.445.9222
<b>Note Title</b>	2023 S&B Meetings - Tucson	<b>Email</b>	v-jchovanec@pointb.com

**Date**      **Regarding**

12/08/2023 Met with Julia at S&B23 in Tucson and had also met her at DW22 Tucson. She has driven through Montana at one point. She works as the event planner for Point B. They are a virtual working company with 1000 employees. She brings together the different departments Sales/Finance etc. Roughly 25 to 250 people. They don't have the budget for luxury, but like boutique settings. Last one was in Boston. They need outdoor and offsite activities. Will send information.

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<b>Contact Name</b>	<a href="#">Kimberly Kapustein</a>	<b>Address</b>	2625 22nd Ave NE
<b>Title</b>	Sr. Global Event Marketing Manager		Issaquah, WA 98029 UNITED STATES
<b>Account</b>	Arkestro	<b>Phone</b>	678.360.1824
<b>Note Title</b>	2023 S&B Meetings - Tucson	<b>Email</b>	kim.kapustein@arkestro.com

**Date**      **Regarding**

12/08/2023 Met with Kimberly at S&B23 in Tucson. She moved to Issaquah Washington several years ago, but has not made it to Montana yet. She was on a fact finding mission and did not have anything specific for Montana. She does plan several meetings and the largest is 100 ppl. They meet in February, August and September. I did an overview and will follow up.

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<b>Contact Name</b>	<a href="#">Tracy Nice</a>	<b>Address</b>	28557 W. 88th Street
<b>Title</b>	Owner		De Soto, KS 66018 UNITED STATES
<b>Account</b>	Stancy Events	<b>Phone</b>	913.687.5066
<b>Note Title</b>	2023 S&B Meetings - Tucson	<b>Email</b>	tracy@stancyevents.com

**Date**      **Regarding**

12/11/2023 Met with Tracy at S&B23 Tucson. She has never been to Montana before so did a brief overview. She had an RFP in hand for a DreamMaker client but it requires an expo hall for bath and kitchen showroom type displays. Not a great fit for our convention hotels. I followed ups with our information for future clients.

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<b>Contact Name</b>	<a href="#">Rod Rydell</a>	<b>Address</b>	4165 Spectrum
<b>Title</b>	Vice President		Irvine, CA 92618
			UNITED STATES
<b>Account</b>	Keene Research Institute	<b>Phone</b>	
<b>Note Title</b>	2023 S&B Meetings - Tucson	<b>Email</b>	rodrydell@keeneresearch.com

**Date** **Regarding**  
12/11/2023 Met with Rod at S&B23 Tucson. We had met years ago at a Connect PNW in Boise and Small Market Meetings Conference. They specialize in Medical meetings. His typical is 75 to 100 specialists and has about 190 programs. He has had many meetings at Coure D' Alene resort, so likes that kind of atmosphere. He has a AMDIS.org Regional conference with 75 attendees coming up. I told him about Whitefish and the resort feel to the town. I will follow up and see if we can get an RFP for this one.

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<b>Contact Name</b>	<a href="#">Alexandra Helton</a>	<b>Address</b>	1111 West Newport Center Dr.
<b>Title</b>			Deerfield Beach, FL 33442
			UNITED STATES
<b>Account</b>	Polyglass USA	<b>Phone</b>	
<b>Note Title</b>	2023 S&B Meetings - Tucson	<b>Email</b>	ahelton@polyglass.com

**Date** **Regarding**  
12/11/2023 Met with Alexandra at S&B23 Tucson. She has not been to MT and doesn't know anything about us. We did an overview of offerings. She is looking for an incentive meeting. They are a roofing materials distributor and they have a round table that they invite top contractors (about 16 of them). Its usually a 2 night mid level, meeting focus with nice dinner and some adventure thrown in. I told her I would follow up with some suggestions.

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<b>Contact Name</b>	<a href="#">Shani Johnson Cole</a>	<b>Address</b>	11301 N. Meridian St.
<b>Title</b>			Carmel, IN 46032
			UNITED STATES
<b>Account</b>	Liberty Fund, Inc.	<b>Phone</b>	317.348.4674
<b>Note Title</b>	2023 S&B Meeting - Tucson	<b>Email</b>	sjohnson@libertyfund.org

**Date** **Regarding**  
12/11/2023 Met with Shani at S&B23 Tucson. She has not been to Montana. She has sourced Lone Mountain Ranch in Big Sky before. We did on overview of what we have to offer. Liberty Fund is an educational foundation. They do 40 - 50 events a year. Most are 2 1/2 days, 3 breakout sessions and a nice dinner, 20 ppl. I told her I would follow up with more information.

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<b>Contact Name</b>	<a href="#">Laura Ingegneri</a>	<b>Address</b>	PO Box 26585
<b>Title</b>	Founder		Scottsdale, AZ 85255
			UNITED STATES
<b>Account</b>	HRExecPro, LLX	<b>Phone</b>	602.316.8446
<b>Note Title</b>	2023 S&B Meetings - Tucson	<b>Email</b>	<a href="mailto:laura@hrexecpro.com">laura@hrexecpro.com</a>

**Date**      **Regarding**

12/11/2023      Met with Laura at S&B23 Tucson and also at DW22 also in Tucson. She had not been to Montana before. One client has met the last 7 years only in AZ and she thinks it's time to meet elsewhere. They have 30 - 50 on peak attendees. Another is an HR company that needs retreat locations for a 3 day 2 night networking in June or September. She requested information on 4 star properties. Sent info.

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<b>Contact Name</b>	<a href="#">Michael Cho</a>	<b>Address</b>	1 Mid America Plaza, Floor 3
<b>Title</b>	Director of Meetings and Events		Oakbrook Terrace, IL 60181
			UNITED STATES
<b>Account</b>	American Physician Institute	<b>Phone</b>	312.810.8948
<b>Note Title</b>	2023 S&B Meetings - Tucson	<b>Email</b>	<a href="mailto:michael@americanphysician.com">michael@americanphysician.com</a>

**Date**      **Regarding**

12/12/2023      Met with Michael at S&B23 Tucson. Michael has not been to Montana and didn't initially seem too interested. However, as we chatted he had more interest and asked if he could be included on a FAM to see it for himself. He has 2 meetings that he was sourcing for at the conference. He needs about 75 rooms on peak for 4 days in October. I will email him our one sheet and send links to properties he seemed interested in learning more about.

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<b>Contact Name</b>	<a href="#">Janis Breedlove</a>	<b>Address</b>	116 Andrew Drive
<b>Title</b>	VP, Events & Experiences		Cottage Grove, OR 97424
			UNITED STATES
<b>Account</b>	Sports Events & Tourism Association	<b>Phone</b>	541.915.9479
<b>Note Title</b>	2023 S&B Meetings - Tucson	<b>Email</b>	<a href="mailto:janis@sportseta.org">janis@sportseta.org</a>

**Date**      **Regarding**

12/12/2023      Met with Janis at S&B23 in Tucson. Janis works out of Oregon and used to work at one of the DMO's in the state. Much like TEAMS or other sports associations, Sports ETA produces a variety of in-person and virtual events for serious-minded sports events and tourism executives. We may not be the best place to host one of these, as they look for centrally located destinations. It was good to chat with her about establishing sports commissions in our region and how that might work. I will forward information to her and see about giving our DMO's more information regarding sports commissions.

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**Contact Name** [Faye Crenshaw](#) **Address** 12 Saint Williams Way  
**Title** Stafford, VA 22556  
UNITED STATES  
**Account** Exceptional Events by Faye **Phone** 703.628.1610  
**Note Title** 2023 S&B Meetings - Tucson **Email** faye@exceptionaleventsllc.com

**Date** **Regarding**  
12/13/2023 Met with Faye at S&B23 Tucson. She has been planning for years but went out on her own 3 1/2 years ago. She is sourcing for the Army National Guard and wasn't familiar with Montana. We did an overview and she said she is very interested in attending a FAM to see more. Hard to commit to a venue or destination if she hasn't been there. I will put her on the FAM interest list and follow up.

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**Contact Name** [Tonja Taylor](#) **Address** PO Box 1873  
**Title** Founder Platte City, MO 64079  
UNITED STATES  
**Account** Tonja Taylor Event Solutions **Phone** 816.786.2197  
**Note Title** 2023 S&B Meetings - Tucson **Email** tonja@tteventsolutions.com

**Date** **Regarding**  
12/13/2023 Met with Tonja at S&B23 Tucson. She has two ski groups that she is sourcing for. She has been to Billings and Big Sky in the past. They are headed to Park City for this year. She also is sourcing for fly fishing and wants some great lodges to put her group in. I will send her information on Whitefish and the other ski destinations along with fly fishing information.

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**Contact Name** [Wolfgang Jilka](#) **Address**  
**Title** Director of Global Accounts Don't know, \*\*  
UNITED STATES  
**Account** ConferenceDirect **Phone** 831.402.8502  
**Note Title** 2023 S&B Meetings - Tucson **Email** wolfgang.jilka@conferencedirect.com

**Date** **Regarding**  
12/14/2023 I met with Wolfgang at S&B23 Tucson. I had worked with Wolfgang as a referral from Dawn Jackson at Discover Kalispell in the past. He was wanting a small guest ranch and we thought Bar W would be the best fit for his group. The new owners will not pay a planner a commission, so he will not offer it up as an option. He does work with the Army National Guard and thinks 3 days in Whitefish would be good. I told him I would follow up after the show and let Dawn know how much she helped at the Red Lion Kalispell.

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