

Report: Trade Show Contacts

Created By: Debbie Picard
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 Start Date: 02/01/2025
 End Date: 03/31/2025
 Category: All Categories
 Contact Tags: 2025 ABA Philly

Contact Name	Charlene Troggio	Address	2103 Wilmington Rd New Castle, PA 16105 UNITED STATES
Title			
Account	Breakaway Tours	Phone	724.658.9200
Note Title	2025 ABA Philly	Email	batours.charley@yahoo.com

Date **Regarding**
 02/03/2025 Met with Charlene at ABA Philly, 2025. They visited Mt Rushmore, YNP, Crazy Horse last year. Did not make it to GNP, but will look at coming back in 2027. Did overview of Western Montana, including rural corridors, Flathead Lake, two Tribal Nations, and GNP. Will follow up with GNP to YNP itineraries and ID/MT itineraries, and Canada Itinerary. No further follow up is needed by GC partners at this time.

Contact Name	Kristine Canada	Address	309 West Washington St., Suite 450 Chicago, IL 60606 UNITED STATES
Title	Product Manager		
Account	Vacations By Rail	Phone	312.986.4761
Note Title	2025 ABA Philly	Email	kristine@vacationsbyrail.com

Date **Regarding**
 02/03/2025 Met with Kristine at ABA Philly, 2025. She remembered meeting with Aerionna the last couple of years. Their winter tour did not sell well, and she's unsure if they will continue it. Summer tours are still running strong with seniors and FIT is still consistent in fact they need more capacity at hotels it's selling so well. She asked if there was a receptive that she could use, since they use Hotelbeds and most of our region is not on Hotelbeds. She did the tour last year, train was late and came through GNP in the dark so couldn't see, but did once off the train. Discussed what's new Talked about Montana Museum of Art and Culture, UM Planetarium, National Museum of Forest Service History coming soon to help pull them to Missoula. Partner interested in working with Vacations by Rail may follow up with Kristine.

Contact Name	Angie Bozeman	Address	P.O. Box 77
Title			Yoder, KS 67585
			UNITED STATES
Account	Heritage Tours	Phone	620.465.2515
Note Title	2025 ABA Philly	Email	heritagetoursks@gmail.com

Date 02/03/2025 **Regarding** Met with Angie at ABA Philly 2025. She has an upcoming appointment with Xanterra and is hopeful to secure lodging, to then once again run their Montana tour. She did not secure the lodging. She used to run this tour every other year but since 2021 the prices have prohibited it. They stay in Great Falls and wanted lodging on the East side of the park. I will send information on Glacier Peaks Hotel and Casino. Wanted to know what's new on the east side so we discussed Indigikitchen, Backpackers Ferry, Iron Shield Creative. We discussed WMR and the scenic chair lift to lunch at the Summit House. I will followup with these different ideas. No follow up is needed from partners right now.

Contact Name	Catherine Zulkifli	Address	6636 Rosewood Street
Title			Anchorage, AK 99518
			UNITED STATES
Account	John Hall's Alaska	Phone	651.345.1212
Note Title	2025 ABA Philly	Email	catherine@kissalaska.com

Date 02/03/2025 **Regarding** Met with Catherine at ABA Philly 2025. This company has been doing Alaska tours for years and want to now expand into the western US with additional tours. Since summer is totally focused on Alaska, they want to focus on shoulder season groups Labor Day - October. Perfect for western Montana. Catherine said they have a tours but they just pass through Western Montana. I gave her information on MacKenzie River Pizza Co., years ago and they utilized them. I will send her more information on all the excursion options, rafting, ISC, Reds, Sun Tours, hiking, horseback riding, and Lavander farms, museums etc., along with itineraries and profile sheet.

Contact Name	Betsy Pieser	Address	5301 South Federal Circle
Title			Littleton, CO 80123-2390
			UNITED STATES
Account	Globus Family of Brands - Globus, Cosmos, Monograms, Avalon	Phone	
Note Title	2025 ABA Philly	Email	bpieser@globusfamily.com

Date **Regarding**

02/03/2025 Met with Betsy at ABA Philly 2025. They specialize in escorted group tours. They stay at DoubleTree in Missoula and Grouse in Whitefish. She informed me that they used to drive to Spokane and fly out, but now they fly out of FCA in Kalispell and stay two nights in Whitefish since that is what their clients LOVE. This is such a big company with so many different levels of service and different company programs. She wanted information of a guest ranch farm to table experience, also Clydesdale Outpost information on stopping to see the Clydesdales, along with WMR for scenic chairlift with lunch at the Summit House. Send info on Lonesome Dove-type venues.

Contact Name	Tim Patrick	Address	650 Warrenville Rd Ste 500
Title	Director of Product Development		Lisle, IL 60532-4318 UNITED STATES
Account	Mayflower Tours, Inc.	Phone	630.435.8500
Note Title	2025 ABA Philly	Email	tim@mayflowercruisesandtours.com

Date **Regarding**
02/03/2025 Met with Tim at ABA Philly 2025. After Covid adjustments, he has 2 programs that come into our area. Calgary down into East Glacier and Spokane to GNP, Missoula. He wanted updates on what is going on with Glacier National Parks, capacity in the reds and boat tours. I told him I would check on motorcoach options at CSKT Bison Range. A 3rd tour he is looking to put together is a photo tour in Glacier with sunrise and sunset options. I will send him the photo permits needed. He is looking for local photographer to possibly lead this. This is a great opportunity for GC partners that would like to be on his scheduled tours with an activity OR attraction for seniors to follow up with Tim at tpatrick@mayflowertours.com

Contact Name	Jerilyn Harrington	Address	1425 Lindsay Blvd
Title			Idaho Falls, ID 83402 UNITED STATES
Account	Teton Stage Lines	Phone	208.529.8036
Note Title	2025 ABA Philly	Email	nathanh@tetonstagelines.com

Date **Regarding**
02/03/2025 Met with Jerilyn and Nathan at ABA 2025 Philly. Her and her husband run tours out of Idaho but have never been to Glacier or Western Montana with these tours. We discussed all the great things to do, Reds, Sun Tours, GNP Boat Tours, hiking, WMR, Flathead Lake, Missoula, Smokejumper, Rocky Mountain Elk Foundation. I told him I would send the two Montana, Idaho Itineraries I have put together. No specific follow up from WMGC partners needed at this time.

Contact Name	Sarah Watkins	Address	2819 Murdoch Avenue
Title			Parkersburg, WV 26101 UNITED STATES
Account	U.S. Tours	Phone	130.448.5868 7
Note Title	2025 ABA Philly	Email	sarah@ustours.biz

Date 02/03/2025 **Regarding** Met with Sarah at ABA Philly 2025. They have 10 groups of mostly seniors that come throughout the summer and spend one day in Glacier National Park. She doesn't think it's enough time so wants ideas to extend their stay. We talked about reds, Sun Tours, scenic float with a rafting company, trail of the cedars to "hike" and where bus parking is at Avalanche. Discovery Center in West Glacier for a drink and shopping after. She wants itineraries and information on Clydesdale Outpost. Partners who are interested in working with group tour are welcome to follow up.

Contact Name	Tish Losure	Address	1553 Milwaukee Ave #329
Title			Boise, ID 83704 UNITED STATES
Account	Western Pleasure Tours	Phone	208.283.9776
Note Title	2025 ABA Philly	Email	Info@westernpleasuretours.com

Date 02/03/2025 **Regarding** Met with Tish at ABA Philly 2025. Talked about What's New. Her business is good in fact having to turn some business away. IRU was great for her getting leads from RMHT and American 4 U. She has put together a GNP tour that people/companies can put their people on as a receptive tour operator. She had Dee Dee working for her in Idaho, so she can maybe still go to IRU through the Idaho affiliation. I suggested she do it. No follow up needed from WMGC right now.

Contact Name	Frances Manzitto	Address	5056 Taravella Road
Title			Marrero, LA 70072 UNITED STATES
Account	Trips Unlimited	Phone	
Note Title	2025 ABA Philly	Email	frances@tripsunlimited.com

Date 02/03/2025 **Regarding** Met with Frances at ABA 2025 Philly. I had just met with her at Go West Summit, so we just chatted and became better friends. Frances has moved from the DMO side to the tour operator side with Trips Unlimited. She is at GWS meeting with destinations in hopes of expanding their tour offerings. We talked about Western Montana and did an overview of what the offerings are. She was very interested in our Idaho and Canadian Rockies itineraries and wants me to send them over to her. She has the south down and needs help with the north. She is interested in attending a FAM as well. I will let SWAT know.

Contact Name	Debbie Robertson	Address	1819 Lynch Street
Title			Saint Louis, MO 63118 UNITED STATES
Account	Sunrise Tours	Phone	314.771.8300
Note Title	2025 ABA Philly	Email	debbie@travelsunrise.com

Date **Regarding**

02/03/2025 Met with Debbie at ABA 2025 Philly. We have been mainly working with Caleb for several years. He was at ABA and did come by to say hi and say thanks for all the work we did to help put active tours together before COVID. They went nowhere but maybe someday. Sunrise Tours is still running tours through the region, that are going well, but things are very expensive. They have one in July and one in September. They are on the lookout for new things to incorporate. This year they changed up their schedule and have an extra day in Whitefish/Kalispell. Talked about Purple Mountain Lavender, Far West Boat Tour, Conrad Mansion or Hockaday in Kalispell, Clydesdale Outfitters. Partners who are interested in working with Sunrise Tours should follow up.

Contact Name	Michael Moitoso	Address	Boston, MA 02205 UNITED STATES
Title			
Account	Road Scholar	Phone	
Note Title	2025 ABA Philly	Email	michael.moitoso@roadscholar.org

Date **Regarding**
02/03/2025 Met with Michael at ABA 2025 Philly. They do educational group tours for adults but don't come to our area. I asked how Linda Howard would be a Road Scholar tour leader in East Glacier and he wasn't sure. Any Road Scholar tours would probably come through the University of Montana or Montana State University. Nothing for this group right now.

Contact Name	Carl Watkins	Address	915 Lacey Rd Suite 3 Forked River, NJ 08731 UNITED STATES
Title			
Account	Gary's Fun On Wheels Tours	Phone	609.857.6000
Note Title	2025 ABA Philly	Email	carl.watkins@fononwheelstours.com

Date **Regarding**
02/03/2025 Met with Carl at ABA 2025 Philly. They are looking to do more tours out west but need education. Most of the appointment was about Glacier National Park, Reds, Sun Tours, GPBC, rafting, Whitefish and WMR, Kalispell and branded hotels, Flathead Lake, FarWest, Polson, CSKT Bison Range, Missoula, Bitterroot Valley. He would like links sent to the reds and Bison Range specifically. I will follow up. Too soon for partners to follow up with him.

Contact Name	Andrew Knowles	Address	3019 Pinewood Lane La Crescenta, CA 91214 UNITED STATES
Title			
Account	Significant Living Travel	Phone	818.542.3158
Note Title	2025 ABA Philly	Email	andy@significantlivingtravel.com

Date **Regarding**

02/03/2025 Met with Christina and Andy at ABA 2025 Philly. They attended Spotlight in Missoula. They brought family to Glacier Country in June but the GTSR wasn't open yet. They previously ran a small tour to GNP and plan to revive it. They mainly work with seniors who have limited mobility. They like the hidden-gem finds that make their customers go "how did you discover this"? Wanted more information on things to do/and businesses around GNP. Will send info, partners interested in working with the senior group tour market can contact Andy.

Contact Name	Pat Warther	Address	221 Front Ave SW New Philadelphia, OH 44663 UNITED STATES
Title			
Account	Warther Tours	Phone	330.556.4535
Note Title	2025 ABA Philly	Email	patrick@travelwarther.com

Date **Regarding**
02/19/2025 Met with Pat at ABA2025 Philly. Warther Tours offers personalized group travel experiences, specializing in curated tours that explore iconic destinations and experiential activities. With a focus on comfort, convenience, and expert guidance, Warther Tours provides memorable trips for travelers aged 50 and over. They did have a SLC/Jackson/YNP/Bozeman tour before covid. He thinks there is interest and needs help putting an itinerary together. Send him the link to our itineraries and group dining page. No specific follow up from GC partners needed yet.

Contact Name	Shebby Lee	Address	P.O. Box 1032 Rapid City, SD 57709 UNITED STATES
Title			
Account	Shebby Lee Tours, Inc.	Phone	605.343.4852
Note Title	2025 ABA Philly	Email	shebby@shebbyleetours.com

Date **Regarding**
02/19/2025 Met with Shebby at ABA2025 Philly. We rehashed her group of 40 that came out. Said it was the worst because of the control the group leader wanted. 7 night/8 day tour. Starting in Great Falls (2 nights), then Glacier Park Lodge(2 nights), 2 nights in Polson, then flying out of Missoula. She very much appreciated all of Aerionna's help putting it together. Shebby has been a Lewis & Clark specialist for years. Not as much interest in the L&C as years past. Will have to find a new niche.

Contact Name	Luke Schowalter	Address	2727 Henry Avenue P.O. Box 87 Eau Claire, WI 54701-6828 UNITED STATES
Title	Destination Manager		
Account	Holiday Vacations	Phone	
Note Title	2025 ABA Philly	Email	lschowalter@holidayvacations.com

Date **Regarding**

02/19/2025 Met with Ginger at ABA 2025 Philly, but she wanted me to follow up with Luke who handles the west, but was not at ABA. They run tours through Glacier each year which are pretty well finalized. She said Alaska is selling really well right now due to wild and scenic. HELLO, Montana. Ginger didn't have a pulse on how Montana tours were doing. Check with Luke. Partners who are interested in working with Holiday Vacations should follow up.

Contact Name	Michael Smith	Address	2615 190th St., Suite 200
Title	Director of Product Development		Redondo Beach, CA 90278 UNITED STATES
Account	Premier World Discovery	Phone	310.372.3668
Note Title	2025 ABA Philly	Email	msmith@premierworlddiscovery.com

Date **Regarding**
02/19/2025 Met with Michael at ABA 2025 Philly. It was good to see him again, after years of Aerionna doing Group. They run a Canadian Rockies and Glacier National Park tour that is going well. Stay at Glacier Park Lodge, Red Lion in Kalispell (but open to other accommodations in Kalispell). Interested in an introduction to Averill Hospitality for Pine Lodge. Partners who are interested in working with Michael can follow up.

Contact Name	Dina Coffey	Address	4643 South NC 16 Highway PO Box 890
Title			Newton, NC 28658 UNITED STATES
Account	Christian Tours/Burke International Tours Inc.	Phone	
Note Title	2025 ABA Philly	Email	dina@burkechristiantours.com

Date **Regarding**
02/19/2025 Met with Dina at ABA 2025 Philly. She said they have several tours that come through the area and incorporate GNP and are selling very well. Their PNW tour includes 2 nights at Many Glacier. Their Western Frontier has one night in Kalispell. they average 40 ppl. We talked about Yellowstone Series and she loves the show. Wants the itinerary. She asked about hotels in Kalispell, Red Lion not her favorite. I mentioned Pine Lodge, would like an introduction. Must have google rating of 4.0 and higher for them to stay. Other GC partners with group adventure options and group dining options in or around Kalispell and Whitefish can contact this operator.

Contact Name	Desiree Settle	Address	PO Box 658
Title			Winlock, WA 98596 UNITED STATES
Account	Freedom Tours NW, Inc.	Phone	
Note Title	2025 ABA Philly	Email	settle1718@yahoo.com

Date **Regarding**
02/19/2025 No show at ABA 2025 Philly.

Contact Name	Thomas Rustad	Address	P.O. Box 346
Title			Kerkhoven, MN 56252-0346
			UNITED STATES
Account	Rustad Bus Service Inc.	Phone	
Note Title	2025 ABA Philly	Email	T.Rustad@RustadTours.com

Date **Regarding**
02/19/2025 Met with Thomas at ABA 2025 Philly. The company owns 6 coaches in central MN, a large part of their business is charter/school bus operations, but also run scheduled tours. Their Canadian Rockies tour includes Amtrak to MT and red bus rides over the Going to the Sun Road. 2 departures a year. He wanted an education tour so I told him I would send a link from Glacier Institute. No specific follow up as they are set with lodging and attractions.

Contact Name	Jennifer Court	Address	2211 Dickens Rd Ste 204
Title	Tour Engineer		Richmond, VA 23230
			UNITED STATES
Account	NationsClassroom LLC	Phone	502.417.8256
Note Title	2025 ABA Philly	Email	jcourt@nationsclassroom.com

Date **Regarding**
02/27/2025 Met with Jennifer at ABA 2025 Philly after just meeting with her atGWS2025 Palm Springs. They are out of Richmond, VA, and run tours with high school students focused on National Parks. This was their busiest year ever. They have had a model change and aren't working just with school groups and offered a National Parks Series that was very successful. They love Glacier but it's so pricey and isn't selling as well. They are working closely with the Blackfeet Nation, and Glacier Institute. She did want more information on Iron Shields Creative and the UM Astrology and student programs. I told her I would ask Lalani for more inclusive education program on the Blackfeet Reservation. Looking for a week long program. GC partners in the area can contact Jennifer.
