

Report: Trade Show Contacts

Created By: Debbie Picard
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 Category: All Categories
 Contact Tags: 2025 NTA

Contact Name	Lynn Li	Address	1018 S. 9th Street Alhambra, CA 91801 UNITED STATES
Title			
Account	Gary Express Inc.	Phone	
Note Title	NTA25 Ottawa	Email	lynnli@garyexpress.com
Date	Regarding		
12/04/2025	Met with Lynn at NTA 2025 Ottawa. She attended Spotlight in Missoula in 2023. Her clients are currently focused on international destinations. The US is expensive. They focus mainly on tours on the West Coast for inbound Chinese travelers. If they were to go on tours in our area, they would need a step-on guide to accompany the tours. She wants information on future timed entry to GNP and requests that I send an itinerary with a focus on GNP, reds, GPBC, and the rest of the Flathead. Their clients would be very interested in the Missoula area with all it has to offer. I will follow up with her and see what else she needs.		

Contact Name	Mark Hoffman	Address	9812 Old Winery Place, Suite 1 Sacramento, CA 95827 UNITED STATES
Title	Owner		
Account	Sports Leisure Vacations	Phone	916.361.2051
Note Title	NTA25 Ottawa	Email	markslt@aol.com
Date	Regarding		
12/04/2025	Met with Mark at NTA 2025 Ottawa. He had a new guy, Tyler, with him. Mark is the owner, and he personally wants to lead a tour to Glacier National Park in the summer/shoulder season, although members of his team are pushing back on the idea. He said his National Parks guy, Scott, is not a fan of the possibility of smoke. They haven't been to Glacier in a very long time. He wants to come out and get a better lay of the land. He asked for me to send some generic itineraries to get an idea of what they could do. Also talked about dude ranches and Clydesdale Outpost. And Amtrak train itinerary. No follow-up is needed from partners right now.		

Contact Name	Michael Angulo	Address	515 102nd SE Apt 302 Bellevue, WA 98004 UNITED STATES
Title			
Account	Damesly LLC	Phone	509.374.7265
Note Title	NTA25 Ottawa	Email	Mike@damesly.com

Date	Regarding
12/04/2025	Met with Michael at NTA 2025 Ottawa. He is a relatively new tour operator. He lives in Bellevue with his 18-month-old twins. We bonded over my Washington State roots and having triplets. He was in awe. They focus on outbound trips for women aged roughly 40 to 50 years old who want to experience bucket list trips. They plan approximately 12 trips a year, focusing on experiences. Of course, they look at value, but want it to be nice with a touch of luxury added. I will follow up with ideas and different themes. No immediate follow-up is needed from partners at this time.

Contact Name	Dixon Singleton	Address	PO Box 14512 Savannah, GA 31416-1512 UNITED STATES
Title	President		
Account	There and Back Again Adventures	Phone	912.233.3836
Note Title	NTA25 Ottawa	Email	dixon@thereandbackagain.com

Date	Regarding
12/04/2025	Met with Dixon at NTA 2025 Ottawa. He wants to bring groups to Montana and has been planning for some time. They do have a tour headed to Wyoming, but it has taken some time to get familiar with the West. They work with a variety of travelers, from seniors to students, active and not. I will follow up with our Yellowstone to Glacier itinerary and the Glacier/Canadian Rockies tour itinerary. No follow-up is required from partners at this time.

Contact Name	Donna Tribble	Address	3504-12 Hwy 153 Greenville, SC 29611 UNITED STATES
Title			
Account	Good News Travels, Inc.	Phone	
Note Title	NTA25 Ottawa	Email	dtribble@goodnewstravels.com

Date	Regarding
12/04/2025	Met with Donna at NTA 2025 Ottawa. She came out to do a FAM in Banff and stayed, then took a trip down to Glacier National Park. They hiked in Glacier on the Highline trail. She loved it and it was nice to get a lay of the land and border crossing. For the 2026 tour, she decided to stay in Canada/Banff for the whole time, as there is so much to do. She will look at 2027 to come to the Glacier area. She did mention that she knows Pursuit has most of the group-friendly accommodations, and she can work with them for rooms. I will follow up with the Two-Nation Vacation itinerary for her future trips. For partners in Flathead and Glacier Counties who want to follow up with Donna, feel free.

Contact Name	Natalie Kaftan	Address	10 Westport Road Wilton, CT 06897 UNITED STATES
Title			
Account	Tauck	Phone	203.899.6814
Note Title	NTA25 Ottawa	Email	nkaftan@tauck.com

Date	Regarding
12/04/2025	Met with Natalie at NTA 2025 Ottawa. We haven't met with a rep from Tauck for many years. I asked if they are still running their multiple departures, and she said she covers the East Coast and wasn't able to answer any questions about the West. In the past, Tauck ran 30 departure dates yearly to Glacier National Park and was considered one of the best clients. I also know they run several of the Canadian Rockies tours that dip down to GNP. She gave me several names to follow up with, but said to reach out to Katie, who handles the West. Also, Valerie, Wendy and Brand Manager Kelly Hoffman would be interested in utilizing video we have for "Inside Tauck" videos. I will follow up.

Contact Name	Michael Smith	Address	2615 190th St., Suite 200 Redondo Beach, CA 90278 UNITED STATES
Title	Director of Product Development		
Account	Premier World Discovery	Phone	310.372.3668
Note Title	NTA25 Ottawa	Email	msmith@premierworlddiscovery.com

Date	Regarding
12/04/2025	Met with Michael at NTA 2025 Ottawa. We also had breakfast together before our appointment and I learned his family is going to Equador after NTA. Premier World Discovery operates a successful Canadian Rockies and Glacier National Park tour. Stay at Glacier Park Lodge, Red Lion in Kalispell but are looking for other options with dinner close by. I told him about Homewood Suites, which offers a great breakfast and is within walking distance to a variety of dining options. He did mention that they are trying Whitefish Riverfront Hotel (Averill). Partners who are interested in working with Michael can follow up.

Contact Name	Jane Julian	Address	3074 Baseline Rd West Frankfort, IL 62896 UNITED STATES
Title			
Account	Jane's Journeys	Phone	888.756.8763
Note Title	NTA25 Ottawa	Email	jane@janesjourneys.com

Date	Regarding
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12/04/2025 Met with Jane at NTA 2025 Ottawa. Jane and Tish came to Missoula last summer for a FAM. We met for dinner at Pangea. She was there to get a feel for the lay of the land for a 2026 tour. She is working with Tish at Western Pleasure Tours as a receptive operator for the tour that will be in Montana August 20 - 29, 2026. They will start in Billings, Helena, then Glacier/Flathead, and the Missoula area. I will find out from Tish where their first night is in Western Montana and send bandanas for the group. Jane's Journeys runs 40 tours a year. No immediate needs from partners for this tour. If you have an attraction in Western Montana and interested in the group tour market, contact Tish at Western Pleasure Tours, as she is working as a receptive tour operator in Montana. Info@westernpleasuretours.com

Contact Name	Jason Murray	Address	382 E. 650 S. Circle Cedar City, UT 84720 UNITED STATES
Account	Southwest Adventure Tours LLC	Phone	435.590.5864
Note Title	NTA25 Ottawa	Email	jason@southwestadventuretours.com

Date **Regarding**
12/04/2025 Met with Jason and Sean at NTA 2025 Ottawa. We also had lunch together to chat more. We partnered on a FAM trip in October 2024 that was a great success with Travel Agents. They specialize in small group business, 15 people or less. Tours are all done in Mercedes Sprinter Vans. They have multiple tours throughout the summer July 9 - October and all of the weekly tours are sold out up until September. October was marked by the government shutdown, which presented some challenges, but hopefully it was a one-time occurrence. He wants to know if he can stretch into springtime and is offering two dates in June, starting on June 20 and June 27. I will put some ideas together for him. He says they can access the entrances without vehicle reservations per the park allowances for road based tours. Just can't take them on GTSR, use the park concessionaires for that. He is seeking information on lodging options with either Pursuit or Xanterra. I gave him introductions to both. They use MSO as a gateway airport for in and out. Is thinking of applying for a special use permit and doing dark sky tours to get to take people on the GTSR at night. Great receptive tour operator for GC partners to work with for small active groups. Please follow up with Jason if you have attractions that want small groups.

Contact Name	Debbie Robertson	Address	12166 Old Big Bend Road, Suite #99 Kirkwood, MO 63122 UNITED STATES
Account	Sunrise Tours	Phone	314.771.8300
Note Title	NTA25 Ottawa	Email	debbie@travelsunrise.com

Date **Regarding**
12/04/2025 Met with Debbie at NTA 2025 Ottawa. I have met with Debbie for several years and sat down at the table like we are old friends. She asked if we had met before...ooops. She herself has not been to Glacier National Park. Sunrise Tours is still running tours through the region, which are going well, but things are very expensive. They have one in July and one in September. They are on the lookout for new things to incorporate. This year they changed up their schedule and have an extra day in Whitefish/Kalispell. She would love to see if a stop at Clydesdale Outpost could do a meal for her group. Partners who are interested in working with Sunrise Tours should follow up.

Contact Name	Shelley Thiessen	Address	#101-929 Laval Crescent
Title	General Manager		Kamloops, BC V2C 5P4 CANADA
Account	Sun Fun Tours Ltd.	Phone	250.314.9923
Note Title	NTA25 Ottawa	Email	shelley@sunfuntours.ca
Date	Regarding		
12/04/2025	Met with Shelley at NTA 2025 Ottawa. I haven't met with her for years. She was very candid in that her clients won't be coming to the US for another three years. It's both her clients and her business ethos that are not budging. In the past, Sun Fun and Paramount Travel, both out of BC, have partnered and worked together. Each owns their own motorcoaches. Ladies US shopping and casino trips have been very popular from their Kamloops, BC area to Seattle/Oregon. The Canadian dollar is down too, which doesn't help trips to the US. No follow-up is needed at this time.		

Contact Name	Frances Manzitto	Address	5056 Taravella Road
Title			Marrero, LA 70072 UNITED STATES
Account	Trips Unlimited	Phone	
Note Title	NTA25 Ottawa	Email	frances@tripsunlimited.com
Date	Regarding		
12/04/2025	Met with Frances at NTA 2025 Ottawa. There was the owner at her table too, who won an award at NTA. We discussed Western Montana and how I had sent her itinerary suggestions after meeting her last year at ABA and Go West. She was very interested in developing a tour but needs to come out and see what our offerings are first. She thinks late June would be a great time to visit and/or if we are offering a FAM keep her in mind. She has the south down and needs help with the north and west.		

Contact Name	Dustin Teichman	Address	17132 Magnolia Street
Title	Vice President & General Manager		Fountain Valley, CA 92708 UNITED STATES
Account	Good Times Travel	Phone	714.848.1255
Note Title	NTA25 Ottawa	Email	dteichman@goodtimestravel.com
Date	Regarding		
12/04/2025	Met with Dustin at NTA 2025 Ottawa. I was late to the appointment and apologized for only giving us a couple of minutes to chat. They came up to Glacier in 2025 but couldn't secure hotels for 2026; they will look again at 2027. If I have any inroads for park properties, he would love to know. I mentioned LOGE Glacier and will follow up with information. We also discussed that the FCA will be under construction in July 2026, so it would be a good time to miss a year if necessary. They spend 2 nights in St. Mary before heading on to Butte (Fairmont Hot Springs) If you are a GC partner looking to work with a quality tour operator, send Dustin an email.		

Contact Name	Tim Patrick	Address	650 Warrenville Rd Ste 500
Title	Director of Product Development		Lisle, IL 60532-4318 UNITED STATES
Account	Mayflower Tours, Inc.	Phone	630.435.8500
Note Title	NTA25 Ottawa	Email	tim@mayflowercruisesandtours.com

Date **Regarding**

12/04/2025 Met with Tim at NTA 2025 Ottawa. After Covid adjustments, he has 2 programs that come into our area. Calgary down into East Glacier and Spokane to GNP, Missoula. He came to Glacier last summer with a car load of photographers. Showed me his amazing images. He is really good. The only thing he asked me about was group dining options in Missoula. I will send him a list of restaurants. No need for partners to follow up with Tim unless you have a restaurant for a motor coach group in Missoula.

Contact Name	Beth Straub	Address	2661 Riva Rd, Suite 621
Title			Annapolis, MD 21401 UNITED STATES
Account	Women Traveling Together	Phone	443.458.5634
Note Title	NTA25 Ottawa	Email	beth@womentraveling.com

Date **Regarding**

12/04/2025 Met with Beth at NTA 2025 Ottawa. She says that they have several trips planned for 2026. I told her about GPI and the runway resurfacing. She would like me to send her the details so they can make adjustments. Continue to stay at Rich Ranch and love it there. Middle-aged women, 15 at a time, stay at Glacier Park Lodge and Prince of Wales. They go horseback riding, white-water rafting, and take a Red Bus tour. She is set for that tour. Other suggestions included the Seeley/Swan area or the Bitterroot Valley. Shopping, hiking, museums, history, even a fishing trip. We also talked about Bar W Guest Ranch, Cedar Creek Lodge, and Lavender Farm in Kalispell. Glacier Country partners can contact Debra at debra@women-traveling.com or Beth at beth@womentraveling.com

Contact Name	Francisco Campos	Address	455 Maryland Dr
Title	Contract Manager		Fort Washington, PA 19034 UNITED STATES
Account	Gate 1 Travel	Phone	215.572.7676
Note Title	NTA25 Ottawa	Email	francisco.campos@gate1travel.com

Date **Regarding**

12/16/2025 Met with Francisco at NTA 2025 Ottawa. I have developed a great relationship with him over the last year. He reached out when he was having trouble getting a deal done with a hotelier. I told him we could not help. He eventually got it figured out and everything went great in 2025 and they have all things aligned for 2026 with 14 departures. He requested that I send him information on the GPI resurfacing project. No additional follow up needed at this time from WMGC partners.

Contact Name	Sheila Tenwalde	Address	547 Fairlane Dr. Alma, MI 48801 UNITED STATES
Account	Beyond Horizons Tour & Travel, LLC	Phone	989.387.8158
Note Title	NTA25 Ottawa	Email	sheila@beyondhorizonstours.com

Date 12/16/2025 **Regarding** Met with Sheila at NTA 2025 Ottawa. She emailed me a dozen times in 2024 and 2025 to help with her itinerary. She said it was a very successful tour and they will be coming back in 2026. For 2027 she would also like the Idaho/Montana itinerary along with Missoula to the Flathead, Miracle of American Museum, the Farwest boat tour and any off-road UTV tours. Partner interested in working with Beyond Horizons Tour may follow up with Sheila.

Contact Name	Karen Achtenhagen	Address	San Diego, CA 92020 UNITED STATES
Account	Premier World Discovery	Phone	858.481.8188 (102)
Note Title	NTA25 Ottawa	Email	karen@afctours.com

Date 12/16/2025 **Regarding** Met with Karen at NTA 2025 Ottawa and also had dinner next to her at the Oh Canada show. She works for AFC, which Premier World Discovery owns. AFC does retail, and the companies operate each others itineraries. They have a mystery tour once a month, including in winter. They currently stay at Glacier Park Lodge, & Kalispell but are interested in the Whitefish Riverfront Hotel as an option too. She asked about a step-on-guide for a Yellowstone TV series tour and including that along with St. Mary and Daly Mansion as a Mystery Tour. I will follow up with information. No follow up is needed from partners right now.

Contact Name	Margo Stauffer	Address	2727 Henry Avenue P.O. Box 87 Eau Claire, WI 54701-6828 UNITED STATES
Title	Product Manager		
Account	Holiday Vacations	Phone	
Note Title	NTA25 Ottawa	Email	mstauffer@holidayvacations.com

Date 12/16/2025 **Regarding** Met with Margo at NTA 2025 Ottawa. It's interesting how a thriving Montana program can decline depending on the relationship you have with the Destination Manager. Sam, with whom I have worked in the past, has moved on to another company. And Jace Volger retired. They had a series of 12 tours running through the region at one time, and are still here, I just don't know to what degree. Margo said she didn't have any information for me and to reach out to Luce, who is the destination manager. I will follow up with Luke.

Contact Name	Teri Von Seydewitz Fritz	Address	4001 Stinson Blvd. Suite 430 Minneapolis, MN 55421 UNITED STATES
Account	Landmark Tours Inc	Phone	612.230.2041
Note Title	NTA25 Ottawa	Email	teri@gowithlandmark.com

Date 12/16/2025 **Regarding** Met with Teri at NTA 2025 Ottawa. They are a small tour operator out of Minneapolis. Currently they do come into Glacier but only on their Canadian Rockies tour that has them staying in Waterton. She says that is not enough and wants to develop a new Montana itinerary. She asked that I send her the 2 Idaho/Montana itineraries for suggestions. They are seniors out of the Minneapolis area that like 3 and 4 star hotels with breakfast included. I will follow up with suggested itineraries.

Contact Name	Maksym Kryvonis	Address	Kamienna 21 Kraków, 31-403 POLAND
Account	InConventus Group Sp. z o.o.	Phone	+48.733.051.222
Note Title	NTA25 Ottawa	Email	mk@inconventus.com

Date 12/16/2025 **Regarding** I met with Maksym at NTA 2025 Ottawa. It was his first NTA. He is from Poland. He was not familiar with Montana, so I did a brief overview of Western Montana, Glacier National Park, Blackfeet, Whitefish, Kalispell, Flathead Lake, Flathead Reservation, Missoula, and the Bitterroot Valley. He is designing itineraries for students and many of them are women. He wants a safe destination that has some farming influence. He asked for the suggested itineraries for Idaho and Montana. I will follow up with Maksym.
